

Webinar 1: The role of need in open and user-led innovation in healthcare

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22<sup>nd</sup> September 2020



BRIDGING eHEALTH

We have the technology to make healthcare, seamlessly accessible from anywhere, but prior to move on, we need to identify the main priorities for professionals and patients.



#### Six key issues

Securing the innovation culture

A bottom-up process is a must

Alignment with healthcare management

Demand-driven cocreation

Spending public | Ecosystems are funds in a more efficient way

basic step stones



### Securing the innovation culture



# How to manage the change

1

Bottom-up need identification



Co-creation

2

Prioritization from management



Clear KPI:
Value based
solutions

3

Unmet needs to be funded



Adoption



### A bottomup process is a must



## Achieveme nts





Motivate professionals



### Challenges

- Understand the need identification process
- New tasks for professionals and management
  - Transfer the needs to suppliers



### Alignment with healthcare management

Demanddriven cocreation



#### Explore in and organised and prioritize process

Meeting top-down and bottom up approaches, jointly with suppliers towards transformation and improvement

Measure the results and identify successful solutions





### Spending public funds in a more efficient Way





### Mainstream the use of demanddriven approach especially when healthcare faces the actual chalenges





### 6 Ecosystems are basic step stones



### Challenges

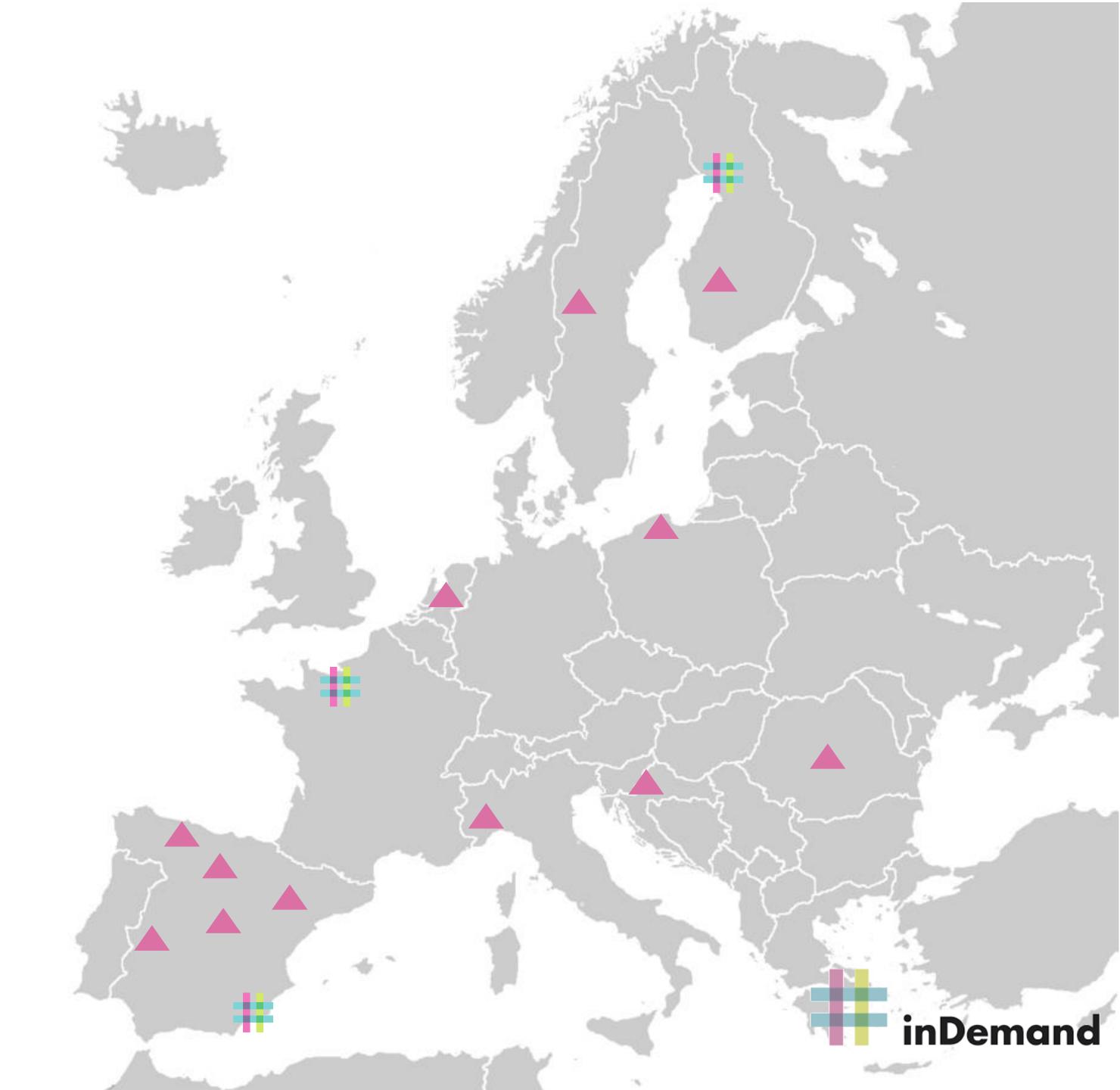


Diversity of regional settings and contexts

Lacking networking between ecosystems

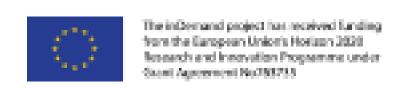


- Murcia (Spain)
- Paris (France)
- Oulu (Finland)
- Aragón (Spain)
- Cantabria (Spain)
- Center Croatia (Croatia)
- Centru (Romania)
- East Netherlands (The Netherlands)
- Extremadura (Spain)
- Jämtland Härjedäaen (Sweden)
- Madrid (Spain)
- Navarra (Spain)
- Piemonte (Italy)
- Pomorskie (Poland)
- Tampere (Finland)



# IDENTIFICATION WITH PROFESIONALS





FUNDING FOR INNOVATION

SOLUTION DEVELOPMENT

What is nDemand?

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#### Let's talk!

